

# **INFORMATION TECHNOLOGY** CAPABILITY STATEMENT

# STATEMENT

#### **COMPANY OVERVIEW**

Since 2014 Marksman, a Maryland based, small, woman-owned and operated consulting firm has earned a reputation for innovative solutions and lasting results for our partners and customers. Our consultants are seasoned experts in the fields of Business and Technology. At Marksman we pride ourselves on our experience and commitment to staying current with the ever-changing business and technology landscape. **1**Marksman focuses on providing expert technology consulting for wired and wireless data networks, infrastructures and data center modernization projects, and cybersecurity data protection solutions.

### **TECHNICAL CAPABILITIES**

1Marksman focuses on providing expert technology consulting for a wide range of business needs. The following is a list of the services that we provide to government, education, and commercial customers:

- Wired & Wireless Enterprise Networks
- Ø Cyber Security and Data Loss Prevention
- Infrastructures and Data Center Modernization
- Copper and Fiber Optic Structured Cable Plant
- IT Relocation and Equipment Deployments
- IT Staff Augmentation Services

## **QUALITY COMMITMENT**

At 1Marksman, we are committed to client collaboration. Our team of experienced engineers, technicians, and project managers work diligently with our customers to ensure quality and service by understanding project needs and clearly defining and tracking performance metrics throughout the project life.

### **COMPANY PROFILE**

Set Asides: LDBE, MBE, SBE, WBE, WMAA, ACDBE

Contact: Tiernan Wallace, CRO

- **443-336-0072**
- TWallace@1Marksman.com

#### NAICS Codes:

| 238210 | Electrical Contractors and Other Wiring<br>Installation Contractors         |
|--------|-----------------------------------------------------------------------------|
| 541219 | Other Accounting Services                                                   |
| 541512 | Computer Systems Design Services                                            |
| 541611 | Administrative Management and General<br>Management and Consulting Services |
| 541611 | Temporary Help Services                                                     |



# FULL-STACK SERVICES DESIGN & INTERGRATION



#### WE AIM FOR SUCCESS

1 Marksman's consulting services support clients through their digital transformation and infrastructure modernization projects. We provide full-stack services for building network and security systems design, architecture, engineering, and integration. Our solution architects and engineers are trained and certified on a wide range of technologies and products. **1**Marksman's services yield unique solutions that are value-engineered to each client's business goals and objectives. We deploy each solution using technical project managers that are certified in Agile, PMP, and ITIL. This allows us to monitor the project and measure the results.

#### **NETWORK TRANSPORT**

- Ø Firewalls, Routing, Switching
- of Cisco, Palo Alto, Fortinet, Extreme, Ruckus
- ♂ Liquid Immersion Cooling
- Ø Data Centers/ Private Cloud
- Wi-Fi, BLE, RFID, Point-to-Point
- Ø Application Delivery Controllers

#### **DATA SECURITY**

- SIEM/Sandboxing/Email Security
- **Ø** Web Application Firewalls
- Ø Patch Management/Log Management
- Ø Authentication & Authorization
- Ø Penetration Testing

#### **END USER COMPUTING**

- Ø Desktop & App Virtualization
- Oitrix, Horizon View, Azure VDI
- Ø Application Layering/Software Upgrades
- Ind User Monitoring/Multi-Factor Authentication

#### **PHYSICAL INFRASTRUCTURE**

- Indoor/Outdoor Fiber, Copper, Coax Cabling
- *T* Fusion Splicing and Testing
- @ GPON, DAS, Wireless LANs Installation
- **Ø** Data Centers
- of Telecom Room Upgrades

#### **OFFICE PRODUCTIVITY**

- Ø Active Directory, Exchange
- @ O365/One Drive/Citrix, VMware, VDI
- *Messaging/SQL Optimization*
- ♂ MS Teams/Skype for Business
- Ø AudioCodes/Gateways

#### **CLOUD SERVICES**

- Ø AudioCodes/Gateways
- Cloud Access Security Broker
- Cloud Management Software
- @ Public, Private, and Hybrid Models



#### Marksman.com